

Trestlewood Retail Sales Approach

2-8-2021

Trestlewood is primarily a wholesaler of reclaimed and other character wood products. We are not positioned (and do not have the sales resources) to be very efficient or effective at servicing retail sales. That being said, we have tried to put in place tools/mechanisms that give retail customers access to Trestlewood's core products, while safeguarding Trestlewood's production and sales resources.

How can retail buyers purchase Trestlewood products?

1. Through a Trestlewood partner/reseller (if such a reseller exists in your market)
2. Through www.trestlewood.com
 - a. Shopping Cart
 - b. Quote List - you enter a list of products of interest, submit it, and we email a proposal to you.

Our website is designed to provide all customers (including retail customers) with several options in all product areas - flooring, timbers, siding, lumber, mantels, accent walls, etc

If you are looking for a specific unique piece (like a mantel) or small batch of material, your best bet is likely to search the barcoded pieces/units on www.trestlewood.com and see if anything matches your needs.

3. By visiting a Trestlewood Point-of-Sale location. See www.trestlewood.com/contactus.html for more information about Point-of-Sale locations, hours, and products. We recommend that you call and make an appointment to maximize the chance that there will be someone available to help you when you come.

Note that Trestlewood's Point-of-Sale locations are generally stocked with small to moderate quantities of various products that we have found to be popular with retail customers, but there is no guarantee that we will have what you need (especially if you have specific dimensions and/or other characteristics for which you are looking.)